

SUMTER COUNTY BOARD OF COMMISSIONERS
EXECUTIVE SUMMARY

SUBJECT: Approve staff to enter into contract negotiations with Rural/Metro Ambulance or American Medical Response for RFP 172-0-2010/AT Emergency Ambulance Services for Sumter County (Staff recommends approval).

REQUESTED ACTION: **Enter into contract negotiations**

☐ Work Session (Report Only) **DATE OF MEETING:** 1/25/2011
☒ Regular Meeting ☐ Special Meeting

CONTRACT: ☒ N/A Vendor/Entity: _____
Effective Date: _____ Termination Date: _____
Managing Division / Dept: Support Services / County Administration

BUDGET IMPACT: _____

☐ Annual **FUNDING SOURCE:** _____
☐ Capital **EXPENDITURE ACCOUNT:** _____
☐ N/A

HISTORY/FACTS/ISSUES:

RFP 172-0-2010/AT Emergency Ambulance Services for Sumter County was broadcast on 10-5-2010. A Mandatory Pre Bid Meeting was held on 11-1-2010 at 10:00am in Room 102 located at The Villages Sumter County Service Center, 7375 Powell Road, Wildwood, FL 34785. Proposals were due 12-3-2010 no later than 10:00am. Proposals were opened at 10:05am in Room 102.

Two proposals were received: Rural Metro Ambulance and American Medical Response (AMR). Detailed pricing and service information was provided in each proposal.

The Selection Committee met on 12-10-2010 at 10:00am in Room 102 to discuss questions regarding the proposals and presentation times. Vendor presentations were held on 12-15-2010 at 10:00am in Room 102. The Selection Committee chose to send out a question list to both vendors. Those responses were due back on 1-12-2011 by 10:00am. The Selection Committee met on 1-14-2011 at 9:30am in Room 102. The Selection Committee is recommending to the Sumter County Board of County Commissioners, based on scoring, to enter into contract negotiations with Rural Metro Ambulance as their number one selection and if an agreement cannot be reached during negotiations to enter into contract negotiations with American Medical Response.

As a note the final contract will come back before the BOCC for approval on 3-22-11 after negotiations have taken place.

The following items are attached: proof of publication, mandatory pre bid meeting minutes, bid opening meeting minutes, selection committee meeting minutes from 12-10-2010, vendor presentation meeting minutes from 12-15-2010, additional questions from selection committee, responses from both vendors to selection committee questions, selection committee meeting minutes from 1-14-2011 and score sheets.

Please note that due to file size the Rural Metro Ambulance and American Medical Response proposal documents cannot be loaded onto the agenda module. The proposals are available for viewing by contacting Amanda Taylor at 352-689-4435 or amanda.taylor@sumtercountyfl.gov. If you would like to view the proposal documents please call Amanda to schedule a viewing time in advance.

As discussed during the 1-28-11 BOCC Workshop, this recommendation is intended to run concurrent with the ongoing work with LSEMS for them to demonstrate their capability and commitment to meet the same performance standards as outlined in the RFP as well as to provide a formal subsidy request by 3-15-11 for comparison purposes at the BOCC's 3-22-11 meeting.
